



APOLLO MANAGEMENT SOLUTIONS BACKGROUND & COVID19 SUPPLY INFORMATION

A brief background about Apollo Management Solutions and our operations:

AMS is a diverse company that specializes in product procurement, manufacturing and design specific to client needs. We have designed our own high-performance workwear system tailored to Canadian jobsite and weather conditions. We also specialize in supply chain management and vendor managed inventory. AMS has been operating in Saskatchewan since March of 2018.

Given the severity of COVID and the short supply of essential products, we took it upon ourselves to assist clients and business in need. We have established a strategic partnership with several companies throughout Canada/North America including 100% aboriginal owned businesses in Alberta, Saskatchewan and Ontario to be able to provide unprecedented supply and lead times on surgical masks, hand sanitizer, sanitizing wipes, disinfectants and other essential products. We have a well-established, proven and diverse supply chain that extends throughout North America and over-seas which provides stability, reliability and a consistent supply of quality essential products. We strive to source and supply products manufactured in Canada/North America to help support businesses through these uncertain times and to mitigate international manufacturing, import and quality control complications.

In light of negative coverage in news with the quality of products being supplied at the onset of COVID, we have established stringent vetting and QC processes with boots on the ground. The manufacturing facilities and each manufactured product is inspected thoroughly to ensure it meets or exceeds the highest standards of quality and conformance. We are able to provide test reports, certification and literature for the products we supply at request.

AMS is able to:

- Source, procure and provide high quality products and affordable cost
- Arrange production runs at our manufacturers for products in large quantity
- Arrange logistics for product delivery
- Arrange recurring orders to fulfill future requirements
- Arrange warehousing and distribution if space is unavailable for the client
- Establish proven supply chains to provide reliable/consistent supply
- Fulfill orders for various products into the 100's of thousands/Millions of pieces

This means minimal work for our client and peace of mind knowing they will be receiving a consistent, available supply of high-quality products and services through these unprecedented times. We understand the difficulties faced throughout this pandemic and would be honoured to assist you in fulfilling your needs. We strive to provide the highest quality products, services and solutions to our clients at a reasonable cost

AMS is an approved vendor for the Government of Saskatchewan. AMS recently supplied 6.6 million disposable adult masks and 1.97 million disposable children's masks for the Ministry of Education and the Schoolboards of Saskatchewan.



Delivery/Ordering/Returns

1. **(a) provide detail on the standard turnaround time for delivery of product once an order has been placed;** Typical turnaround on orders is 2-5 business days, dependant on volume, product required and location. There have been unforeseen circumstances arise logistically that caused 1-3-day delays on the carrier's end.
2. **(b) provide detail on ability to provide staged delivery, if requested;** AMS is able to establish a supply chain with recurring, monthly orders of product that can be staged/warehoused and shipped at predetermined intervals by the client
3. **(c) provide detail on the minimum order requirements for delivery;** Because we carry stock of most products, there is no minimum order quantity
4. **(d) delivery should be DDP unloaded to various locations across Saskatchewan;** Common practice currently is to invoice, at cost, the shipping at time of delivery. Pricing can be provided to include the cost of shipping in unit price.
5. **(e) provide detail of any additional quantity discount available on large orders;** AMS offers substantial discounts on large volume orders, typically around 40-50% below retail values
6. **(f) provide detail of any minimum quantity and/or dollar value per shipment applicable;** N/a
7. **(g) provide detail of warehouse locations in Saskatchewan that are available for just-in-time distribution;** AMS is based out of Saskatoon, Saskatchewan and operates as our primary distribution center.
8. **(h) provide detail of online ordering, including process and additional costs if applicable;** Online ordering is currently under development.
9. **(i) provide detail of return/refund policy;** AMS will accept returns if product is defective and replace it at no cost to the client. Warranty information is available upon request.
10. **(j) state if you accept a credit card.** Credit card payment, EFT, Direct deposit, wire transfer and cheque are acceptable forms of payment.

Product List:

1. High quality reusable cloth masks
2. Civilian Disposable Masks
3. ASTM Level 1, 2, 3 Medical grade procedural masks
4. Medical and Industrial grade N95 Disposable Masks
5. KN95 Disposable Masks
6. Reusable and Disposable Face Shields
7. Disinfectant/Sanitizing Wipes
8. Liquid disinfectant
9. Pharmaceutical Grade Hand Sanitizer – Liquid & Gel
10. Touchless Sanitizer dispensers and stands
11. Nitrile Gloves – 5mil, 6mil Industrial and Medical Grade
12. Gowns
13. Disinfectant Foggers of various sizes

Pricing is based on a wholesale structure and discount varies on volume. Typically, large order volume price point is approximately 40%-60% below retail level.



Community Benefits:

AMS is an equal opportunity employer. Since the onset of COVID, AMS has grown from 2 full time employees to 9.

AMS is a strong advocate for indigenous inclusion. Currently, we are partnered with 100% indigenous owned businesses in Alberta, Saskatchewan and Ontario. AMS manufactures a 100% indigenous owned brand of PPE and high-performance workwear. The owner, Jason Thompson's vision is to eventually manufacture his branded products on traditional lands, creating employment opportunities for indigenous people.

A proud Member of the Red Rock First Nation, the founder, Jason Thompson is and has always been an advocate for the Inclusion of Indigenous People in business and society in general.

"We are committed to positive change, for not only Indigenous People, but all of those who have been marginalized. Through our actions, and our values, we have demonstrated courage, and it is our desire to ignite the Warrior Spirit in all of our customers." – Jason Thompson, Warrior Founder

"The **warrior** is not someone who fights, because no one has the right to take another life. The **warrior**, for us, is one who sacrifices himself for the good of others. His task is to take care of the elderly, the defenseless, those who cannot provide for themselves, and above all, the children, the future of humanity." Chief Sitting Bull

Recently, Jason launched Warrior Supply in the fight against COVID19. We are proud to be an associate and distributor for Warrior Products. All Warrior products are manufactured in Canada. Products available for COVID19; Warrior Disinfecting and Sanitizing Wipes, Warrior Liquid Hand Sanitizer and Warrior Gel Hand Sanitizer. All are Health Canada registered and approved with appropriate DIN/NPN and contain medical grade ingredients.

AMS has also formed a cooperation with several Canadian manufacturers of medical grade procedural masks and N95 respirators, one being a 100% Indigenous owned manufacturing company.

AMS sourced sanitizer stands that are manufactured in locally and are packaged by a program that is supportive of inner- city youth employment initiatives.

AMS formed a cooperation with a local craft distillery in Saskatchewan that produces pharmaceutical grade hand sanitizer as well as a kid's friendly hand sanitizer. All components are sourced locally and produced in Saskatchewan.

AMS has supported and worked in co-operation with numerous Canadian suppliers and businesses throughout COVID19.

AMS makes donations of COVID19 products to various community initiatives. AMS proudly assisted CAMECO in their Northern Relief fund by supplying 14 000, 500ml bottles of Saskatchewan made hand Sanitizer as well as 7000 surgical masks. Also, AMS proudly assisted Athabasca Basin in supplying 12000 cloth masks as well as contributing 3000 cloth masks for donation to northern communities.



References:

References for hand sanitizer:

1. Government of Manitoba – 100K L Liquid Sanitizer
2. University of Brandon – 1000, 330ml Bottles
3. Cameco – 14000, 500ml Bottles Liquid Sanitizer
4. Saskatchewan Public Safety Agency – 800 1L, 6400 60ml
5. Horizon School Division – 4800L

References for Surgical Masks:

1. Gov't of Saskatchewan – 8.4M +
2. Saskatchewan Corrections – 2M +
3. Saskatchewan Public Safety Agency – 800K +
4. Horizon School Division – 400K
5. Superior Strategies - 100% Indigenous Company - Over 1M
6. Metis Nation of Saskatchewan – 100K
7. Black and McDonald - Over 75K
8. Enbridge - Over 100K
9. SNC Lavelin - 50K
10. Valard - Over 10K
11. Prince Albert Grand Council - Over 100K
12. Southbridge Care Homes - Over 125K
13. CAMECO - 7K

When necessary, AMS gives supply priority to Government, Health Care services, frontline workers and law enforcement/first responder personnel.

Quality/Conformance:

AMS has strict quality control measures and vetting process in sourcing products for supply. AMS ensures all manufacturing facilities are properly vetted ensuring high quality products that meet CE, FDA & CDC certifications that also meet or exceed applicable safety conformance standards.

All products are imported under Canadian Government issued MDEL and COVID19 site licenses.

Certifications, test reports and product specifications are available upon request.

Samples available upon request.



Licence Number **12140** Numéro de la licence

**Medical Device
Establishment Licence**

**Licence d'établissement
pour les instruments médicaux**

APOLLO MANAGEMENT SOLUTIONS

8TH STREET SOUTH
SUITE 911
MARTENSVILLE, SASKATCHEWAN
CANADA
S0K 0A2

This licence is issued in accordance with the Medical Devices Regulations of the Food and Drugs Act for the following activities:

Cette licence est délivrée conformément à la Loi sur les aliments et drogues, règlement sur les instruments médicaux pour les activités qui suivent:

	Distributor / Distributeur	Importer / Importateur	Manufacture Devices for Distribution / Fabricant d'instruments médicaux pour distribution
Class I / Classe I	No / Non	Yes / Oui	No / Non
Class II / Classe II	No / Non	No / Non	
Class III / Classe III	No / Non	No / Non	
Class IV / Classe IV	No / Non	No / Non	

Attestation made :

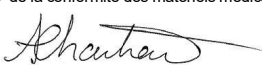
Attestations faites :

<p>The establishment has documented procedures in place in respect of:</p> <ul style="list-style-type: none"> • distribution records • complaint handling • recalls • mandatory problem reporting • handling, storage, delivery • installation • corrective action • servicing 	<p>[Y] [Y] [Y] [Y] [N] [N] [N] [N]</p>	<p>L'établissement a mis en oeuvre une procédure écrite concernant:</p> <ul style="list-style-type: none"> • les registres de distribution • les plaintes • les rappels • rapports d'incident obligatoires • la manutention, le stockage, la livraison • l'installation, • les mesures correctives • l'entretien
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Site listing begins on the back of this page

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Issue Date, date de délivrance: 2020-04-15

<p>Minister of Health Ministre de la santé</p>	<p>Countersigned: Director, Medical Devices Compliance Program or delegated authority Contresigné par: Directrice, Programme de la conformité des matériels médicaux ou autorité déléguée</p> <p style="text-align: center;"> Anik Michelle Chartrand</p>
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This licence is the property of the Medical Devices Compliance Program and must be returned upon demand.
Cette licence appartient au Programme de la conformité des matériels médicaux et doit être retournée sur demande.